



GVTC Communications acquires agility and speed with SAP

challenges and opportunities

- Lack of knowledge around Key Performance Indicators (KPIs) and profit center and product profitability
- No ability for cost structure analysis

objectives

- Build and maintain a competitive advantage
- Improve business process flows
- Build out operational metrics

implementation highlights

- Implemented a fully integrated multi-year driver based budgeting process using four different applications - Finance, Human Capital Management, Capital Expenditures, and Customer Churn applications

why Akili/SAP

- SAP BPC met GVTC's complex financial information needs
- Supported their strategy to become a customer-focused, market-driven, performance-based enterprise
- Allowed company to focus strategically on fiscal responsibility, giving GVTC a 20-day close cycle

benefits

- Foundation for the transformation of the organization
- Documentation and defined data structures
- Reduced time associated with budget development
- Ability to forecast multiple times on a real time basis
- Strategic business case scenario analysis

"The software drives our corporate scorecard. It gives us the tools to analyze, redefine, and develop our key performance indicators. And we pay each employee a bonus based on obtaining measurable results that are strictly aligned with our corporate strategy."

Ritchie Sorrels, CEO
GVTC Communications

Akili

client success story

GVTC Communications profile

Location: New Braunfels, TX

Industry: Telecommunications

Products and services:

Voice, Video, Broadband, and Security
(Business & Residential)

Revenues: \$75M

Employees: 240

Website: www.gvtc.com

SAP Solutions and Services: SAP BPC®

Implementation partner: Akili

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